## PRELIMINARY AND TENTATIVE - FOR DISCUSSION PURPOSES ONLY - 9-9-13

			Likely Market Rent Basis					
			Quan	ity <u>Cost/Value</u>	Extension			
Land Area	31129		Land 31:	29 150	\$4,669,350			
			Parking Structure	50000	\$5,150,000	\$257.50 /	of garage	
Building Size	64048		Less Depreciation 1	3%	-\$927,000			
			Structural Frame 456	23 50	\$2,281,150			
Project Cost as of 8-28-13	%%	er GSF	Depreciation in Frame 4	)%	-\$912,460			
			Subtotal		\$10,261,040	\$160.21 /	f land	
Prop Acq	\$7,850,000 18.0%	\$122.56						
Soft Costs	\$515,000 1.2%	\$8.04	New Building (C&S) 640		\$19,214,400			
Construction & A/E Services	\$29,751,108 68.0%	\$464.51	New Building Tis 640	48 120	\$7,685,760			
Interim Office Space	\$750,000 1.7%	\$11.71	Subtotal Hard Costs		\$26,900,160	\$420.00 /	of gross bu	ilding area
Contingency	\$762,322 1.7%	\$11.90						
Construction Loan Interest	\$1,110,007 2.5%	\$17.33	Subtotal Land & Hard		\$37,161,200			
Loan Fee	\$611,077 1.4%	\$9.54						
Construction Management	\$892,533 2.0%	\$13.94	Soft Costs					
Development Fee	\$1,487,555 3.4%	\$23.23	Financing	5%	\$1,858,060			
	\$43,729,602 100.0%	\$682.76	G&A	5%	\$1,858,060			
			Project Management	1% 	\$1,486,448			
			Subtotal Soft Costs		\$5,202,568			
Loan Assumptions								
			Hard & Soft Costs		\$42,363,768			
AIDA	%% of Loan							
Max Loan	\$20,000,000 60.981%	45.736%	Developer Profit 1	)%	\$4,236,377			
Loan Term - Mos	300							
Interest Rate	5.68%		Total Project Costs		\$46,600,145			
Mortgage Constant	0.074986							
			Return on Debt 7.5895		6.954%			
Additional Financing - Bank				0%				
Max Loan	none			5%				
Likely Loan	\$12,797,201.50 39.019%	29.264%	%% Equity 4	)%				
Loan Term - Mos	300							
Interest Rate	6.00%		Indicated NNN Rent		\$3,240,440	\$270,036.67		Market Rent
Mortgage Constant	0.077316							
						\$243,033.00	90%	90% of Market
Total Loan	\$32,797,202 100.0%	75.000% Annual DS Mon DS	Regd NOI Regd NOI/M	nt CTO-Annual (	CTO - Monthly	, -,		
Combined Mortgage Constant	0.075895	\$2,489,150 \$207,429	\$3,273,711.40 \$269,643.		,			
Combined Interest Rate	5.805%	\$1,903,832 \$158,653	, , , , , , , , , , , , , , , , , , , ,					
Imputed Payment to Principal	0.017847	\$585,318 \$48,777						
•		. , . , ,						
Excel Test Amortization		\$2,518,240 \$207,418	(\$11)	\$755,471.86	\$62,225.40			
Debt Service coverage Ratio	1.3							
Alternative DS coverage Ratio	1.2		\$3,021,887.45 \$248,901.0	0 \$503,647.91	\$41,483.60			

\$10,932,401 25.000% **Imputed Equity Investment** 

\$43,649,485

CPI	2.00%	

														Ten Year Retur	1S	Twe
									Guess Cap							
	Equity Invest NOI		Debt Service	CTO R	eversion	CTO+Rev	Equity IRR	ROE	Rate	Guess Value	Guess Loan	Net Proceeds	Cash Flows	Reversion	CTO & Reversion	Cash Flows
0	\$10,932,401					-\$10,932,401	12.65%	i e					-\$43,649,485		-\$43,649,485	-\$43,649,485
1	\$11,546,807.95	\$3,273,711	\$2,518,240	\$755,472	0	\$755,472		6.91%	7.500%	\$43,649,485	\$32,182,794	\$11,466,691	\$3,273,711		\$3,273,711	\$3,273,711
2	\$12,196,880.90	\$3,339,186	\$2,518,240	\$820,946	0	\$820,946		7.11%	7.500%	\$44,522,475	\$31,532,721	\$12,989,754	\$3,339,186		\$3,339,186	\$3,339,186
3	\$12,884,689.69	\$3,405,969	\$2,518,240	\$887,730	0	\$887,730		7.28%	7.500%	\$45,412,925	\$30,844,912	\$14,568,012	\$3,405,969		\$3,405,969	\$3,405,969
4	\$13,612,424.82	\$3,474,089	\$2,518,240	\$955,849	0	\$955,849		7.42%	7.500%	\$46,321,183	\$30,117,177	\$16,204,006	\$3,474,089		\$3,474,089	\$3,474,089
5	\$14,382,403.97	\$3,543,571	\$2,518,240	\$1,025,331	0	\$1,025,331		7.53%	7.500%	\$47,247,607	\$29,347,198	\$17,900,409	\$3,543,571		\$3,543,571	\$3,543,571
6	\$15,197,079.34	\$3,614,442	\$2,518,240	\$1,096,202	0	\$1,096,202		7.62%	7.500%	\$48,192,559	\$28,532,523	\$19,660,036	\$3,614,442		\$3,614,442	\$3,614,442
7	\$16,059,045.48	\$3,686,731	\$2,518,240	\$1,168,491	0	\$1,168,491		7.69%	7.500%	\$49,156,410	\$27,670,557	\$21,485,854	\$3,686,731		\$3,686,731	\$3,686,731
8	\$16,971,047.57	\$3,760,465	\$2,518,240	\$1,242,226	0	\$1,242,226		7.74%	7.500%	\$50,139,538	\$26,758,554	\$23,380,984	\$3,760,465		\$3,760,465	\$3,760,465
9	\$17,935,990.11	\$3,835,675	\$2,518,240	\$1,317,435	0	\$1,317,435		7.76%	7.500%	\$51,142,329	\$25,793,612	\$25,348,717	\$3,835,675		\$3,835,675	\$3,835,675
10	\$18,956,946.23	\$3,912,388	\$2,518,240	\$1,394,149	0	\$1,394,149		7.77%	7.500%	\$52,165,176	\$24,772,656	\$27,392,520	\$3,912,388	\$52,165,176	\$56,077,564	\$3,912,388
11	\$20,037,167.44	\$3,990,636	\$2,518,240	\$1,472,396	0	\$1,472,396		7.77%	8.500%	\$46,948,658	\$23,692,435	\$23,256,223		IRR =	9.36%	\$3,990,636
12	\$21,180,093.99	\$4,070,449	\$2,518,240	\$1,552,209	0	\$1,552,209		7.75%	8.500%	\$47,887,631	\$22,549,508	\$25,338,123				\$4,070,449
13	\$22,389,365.84	\$4,151,858	\$2,518,240	\$1,633,618	0	\$1,633,618		7.71%	8.500%	\$48,845,384	\$21,340,236	\$27,505,148				\$4,151,858
14	\$23,668,834.25	\$4,234,895	\$2,518,240	\$1,716,655	0	\$1,716,655		7.67%	8.500%	\$49,822,291	\$20,060,768	\$29,761,524				\$4,234,895
15	\$25,022,574.03	\$4,319,593	\$2,518,240	\$1,801,353	0	\$1,801,353		7.61%	8.500%	\$50,818,737						\$4,319,593
16	\$26,454,896.52	\$4,405,985	\$2,518,240	\$1,887,745	0	\$1,887,745		7.54%	8.500%	\$51,835,112						\$4,405,985
17	\$27,970,363.35	\$4,494,104	\$2,518,240	\$1,975,865	0	\$1,975,865		7.47%	8.500%	\$52,871,814	\$15,759,239	\$37,112,576				\$4,494,104
18	\$29,573,800.93	\$4,583,986	\$2,518,240	\$2,065,747	0	\$2,065,747		7.39%	8.500%	\$53,929,251						\$4,583,986
19	\$31,270,315.84	\$4,675,666	\$2,518,240	\$2,157,426	0	\$2,157,426		7.30%	8.500%	\$55,007,836						\$4,675,666
20	\$33,065,311.09	\$4,769,179	\$2,518,240	\$2,250,940	0	\$2,250,940		7.20%	8.500%	\$56,107,992						\$4,769,179
21	\$34,964,503.32	\$4,378,107	\$2,518,240	\$1,859,867	0	\$1,859,867		5.62%	9.500%	\$46,085,333						
22	\$36,973,941.03	\$4,465,669	\$2,518,240	\$1,947,429	0	\$1,947,429		5.57%	9.500%	\$47,007,040						
23	\$39,100,023.82	\$4,554,982	\$2,518,240	\$2,036,743	0	\$2,036,743		5.51%	9.500%	\$47,947,181						
24	\$41,349,522.76	\$4,646,082	\$2,518,240	\$2,127,842	0	\$2,127,842		5.44%	9.500%	\$48,906,124						
25	\$43,729,602.00	\$4,739,003	\$2,518,240	\$2,220,764	0	\$2,220,764		5.37%	9.500%	\$49,884,247						
26	\$45,950,365.89	\$4,833,783	.0	\$4,833,783	0	\$4,833,783		11.05%	9.500%	\$50,881,932		\$50,881,932				
27	\$45,950,365.89	\$4,930,459	\$0	\$4,930,459	0	\$4,930,459		10.73%	9.500%	\$51,899,570		\$51,899,570				
28	\$45,950,365.89	\$5,029,068	\$0	\$5,029,068	0	\$5,029,068		10.94%	9.500%	\$52,937,562		\$52,937,562				
29	\$45,950,365.89	\$5,129,650	\$0	\$5,129,650	0	\$5,129,650		11.16%	9.500%	\$53,996,313		\$53,996,313				
30	\$45,950,365.89	\$5,232,243	\$0	\$5,232,243	0	\$5,232,243		11.39%	9.500%	\$55,076,239		\$55,076,239				
31	\$45,950,365.89	\$4,803,199	\$0	\$4,803,199	0	\$4,803,199		10.45%	10.500%	\$45,744,751		\$45,744,751				
32	\$45,950,365.89	\$4,899,263	\$0	\$4,899,263	0	\$4,899,263		10.66%	11.600%	\$42,233,340		\$42,233,340				
33	\$45,950,365.89	\$4,997,248	\$0	\$4,997,248	0	\$4,997,248		10.88%	12.905%	\$38,721,929		\$38,721,929				
34	\$45,950,365.89	\$5,097,193	\$0	\$5,097,193	0	\$5,097,193		11.09%	14.476%	\$35,210,518		\$35,210,518				
35	\$45,950,365.89	\$5,199,137	\$0	\$5,199,137	0	\$5,199,137		11.31%	16.402%	\$31,699,107		\$31,699,107				
36	\$45,950,365.89	\$5,303,120	\$0	\$5,303,120	0	\$5,303,120		11.54%	18.814%	\$28,187,696		\$28,187,696				
37	\$45,950,365.89	\$5,409,182	\$0	\$5,409,182	0	\$5,409,182		11.77%	21.921%	\$24,676,285		\$24,676,285				
38	\$45,950,365.89	\$5,517,366	\$0	\$5,517,366	0	\$5,517,366		12.01%	26.069%	\$21,164,874		\$21,164,874				
39	\$45,950,365.89	\$5,627,713	\$0	\$5,627,713	0	\$5,627,713		12.25%	31.879%	\$17,653,463		\$17,653,463				
40	\$45,950,365.89	\$5,740,267	\$0	\$5,740,267	\$14,142,052	\$19,882,320		12.49%	40.590%	\$14,142,052	•	\$14,142,052				

Reversion Calc	
Land	31129
Value Base	175
Value	\$ 5,447,575
FV at 2%	\$ 12,028,462
Alt Calc	
Building	64048
Value Base	\$100
Value	\$ 6,404,800
FV at 2%	\$ 14,142,052

enty Year Retu	urns	Lif	e of the Buildi	ng
,	сто &			CTO &
Reversion	Reversion	Cash Flows	Reversion	Reversion
	-\$43,649,485	-\$43,649,485		-\$43,649,485
	\$3,273,711	\$3,273,711		\$3,273,711
	\$3,339,186	\$3,339,186		\$3,339,186
	\$3,405,969	\$3,405,969		\$3,405,969
	\$3,474,089	\$3,474,089		\$3,474,089
	\$3,543,571	\$3,543,571		\$3,543,571
	\$3,614,442	\$3,614,442		\$3,614,442
	\$3,686,731	\$3,686,731		\$3,686,731
	\$3,760,465	\$3,760,465		\$3,760,465
	\$3,835,675	\$3,835,675		\$3,835,675
	\$3,912,388	\$3,912,388		\$3,912,388
	\$3,990,636	\$3,990,636		\$3,990,636
	\$4,070,449	\$4,070,449		\$4,070,449
	\$4,151,858	\$4,151,858		\$4,151,858
	\$4,234,895	\$4,234,895		\$4,234,895
	\$4,319,593	\$4,319,593		\$4,319,593
	\$4,405,985	\$4,405,985		\$4,405,985
	\$4,494,104	\$4,494,104		\$4,494,104
	\$4,583,986	\$4,583,986		\$4,583,986
	\$4,675,666	\$4,675,666		\$4,675,666
\$56,107,992	\$60,877,172	\$4,769,179		\$4,769,179
IRR =	9.17%	\$4,378,107		\$4,378,107
		\$4,465,669		\$4,465,669
		\$4,554,982		\$4,554,982
		\$4,646,082		\$4,646,082
		\$4,739,003		\$4,739,003
		\$4,833,783		\$4,833,783
		\$4,930,459		\$4,930,459
		\$5,029,068		\$5,029,068
		\$5,129,650		\$5,129,650
		\$5,232,243		\$5,232,243
		\$4,803,199		\$4,803,199
		\$4,899,263		\$4,899,263
		\$4,997,248		\$4,997,248
		\$5,097,193		\$5,097,193
		\$5,199,137		\$5,199,137
		\$5,303,120		\$5,303,120
		\$5,409,182		\$5,409,182
		\$5,517,366		\$5,517,366
		\$5,627,713	ć4.4.4.2.0==	\$5,627,713
		\$5,740,267	\$14,142,052	\$19,882,320
			IRR =	8.82%

<b>ALTERNATIVE</b>	DEBT SERVICE COVERAGE RATIO
CPI	2.00%

\$43,169,821

Ten Year Returns

									Guess Cap								,
	Equity Invest NO	OI D	ebt Service C	TO Re	eversion	CTO+Rev	Equity IRR		Rate	Guess Value	Guess Loan	Net Proceeds	Cash Flows	Reversion	CTO & Reversion	Cash Flows	Reversion
0	\$10,932,401					-\$10,932,401	10.92%	•					-\$43,169,82	1	-\$43,169,821	-\$43,169,821	
1	\$11,546,807.95	\$3,021,887	\$2,518,240	\$503,648	0	\$503,648		4.61%	7.000%	\$43,169,82	1 \$32,182,794	\$10,987,027	\$3,021,88	7	\$3,021,887	\$3,021,887	
2	\$12,196,880.90	\$3,082,325	\$2,518,240	\$564,086	0	\$564,086		4.89%	7.000%	\$44,033,21	7 \$31,532,721	\$12,500,496	\$3,082,32	5	\$3,082,325	\$3,082,325	
3	\$12,884,689.69	\$3,143,972	\$2,518,240	\$625,732	0	\$625,732		5.13%	7.000%	\$44,913,88	1 \$30,844,912	\$14,068,969	\$3,143,97	2	\$3,143,972	\$3,143,972	
4	\$13,612,424.82	\$3,206,851	\$2,518,240	\$688,612	0	\$688,612		5.34%	7.000%	\$45,812,15	9 \$30,117,177	\$15,694,982	\$3,206,85	1	\$3,206,851	\$3,206,851	
5	\$14,382,403.97	\$3,270,988	\$2,518,240	\$752,749	0	\$752,749		5.53%	7.000%	\$46,728,40	2 \$29,347,198	\$17,381,204	\$3,270,98	8	\$3,270,988	\$3,270,988	:
6	\$15,197,079.34	\$3,336,408	\$2,518,240	\$818,168	0	\$818,168		5.69%	7.000%	\$47,662,97	0 \$28,532,523	\$19,130,448	\$3,336,40	8	\$3,336,408	\$3,336,408	:
7	\$16,059,045.48	\$3,403,136	\$2,518,240	\$884,897	0	\$884,897		5.82%	7.000%	\$48,616,23	0 \$27,670,557	\$20,945,673	\$3,403,13	6	\$3,403,136	\$3,403,136	i
8	\$16,971,047.57	\$3,471,199	\$2,518,240	\$952,959	0	\$952,959		5.93%	7.000%	\$49,588,55	4 \$26,758,554	\$22,830,000	\$3,471,19	9	\$3,471,199	\$3,471,199	1
9	\$17,935,990.11	\$3,540,623	\$2,518,240	\$1,022,383	0	\$1,022,383		6.02%	7.000%	\$50,580,32	5 \$25,793,612	\$24,786,713	\$3,540,62	3	\$3,540,623	\$3,540,623	
10	\$18,956,946.23	\$3,611,435	\$2,518,240	\$1,093,196	0	\$1,093,196		6.09%	7.000%	\$51,591,93	2 \$24,772,656	\$26,819,276	\$3,611,43	5 \$51,591,93	\$55,203,367	\$3,611,435	i
11	\$20,037,167.44	\$3,683,664	\$2,518,240	\$1,165,424	0	\$1,165,424		6.15%	8.000%	\$46,045,79	9 \$23,692,435	\$22,353,365		IRR =	8.85%	\$3,683,664	
12	\$21,180,093.99	\$3,757,337	\$2,518,240	\$1,239,098	0	\$1,239,098		6.18%	8.000%	\$46,966,71	5 \$22,549,508	\$24,417,207				\$3,757,337	
13	\$22,389,365.84	\$3,832,484	\$2,518,240	\$1,314,244	0	\$1,314,244		6.21%	8.000%	\$47,906,05	0 \$21,340,236	\$26,565,813				\$3,832,484	
14	\$23,668,834.25	\$3,909,134	\$2,518,240	\$1,390,894	0	\$1,390,894		6.21%	8.000%	\$48,864,17	0 \$20,060,768	\$28,803,403				\$3,909,134	
15	\$25,022,574.03	\$3,987,316	\$2,518,240	\$1,469,077	0	\$1,469,077		6.21%	8.000%	\$49,841,45	4 \$18,707,028					\$3,987,316	
16	\$26,454,896.52	\$4,067,063	\$2,518,240	\$1,548,823	0	\$1,548,823		6.19%	8.000%	\$50,838,28	3 \$17,274,705	\$33,563,578				\$4,067,063	
17	\$27,970,363.35	\$4,148,404	\$2,518,240	\$1,630,164	0	\$1,630,164		6.16%	8.000%	\$51,855,04	9 \$15,759,239	\$36,095,810				\$4,148,404	
18	\$29,573,800.93	\$4,231,372	\$2,518,240	\$1,713,132	0	\$1,713,132		6.12%	8.000%	\$52,892,15	0 \$14,155,801	\$38,736,349				\$4,231,372	
19	\$31,270,315.84	\$4,315,999	\$2,518,240	\$1,797,760	0	\$1,797,760		6.08%	8.000%	\$53,949,99	3 \$12,459,286	\$41,490,706				\$4,315,999	1
20	\$33,065,311.09	\$4,402,319	\$2,518,240	\$1,884,080	0	\$1,884,080		6.03%	8.000%	\$55,028,99	2 \$10,664,291	\$44,364,702				\$4,402,319	\$55,028,992
21	\$34,964,503.32	\$4,041,329	\$2,518,240	\$1,523,090	0	\$1,523,090		4.61%	9.000%	\$44,903,65	8 \$8,765,099						IRR =
22	\$36,973,941.03	\$4,122,156	\$2,518,240	\$1,603,916	0	\$1,603,916		4.59%	9.000%	\$45,801,73	1 \$6,755,661						
23	\$39,100,023.82	\$4,204,599	\$2,518,240	\$1,686,359	0	\$1,686,359		4.56%	9.000%	\$46,717,76	6 \$4,629,578	\$42,088,187					
24	\$41,349,522.76	\$4,288,691	\$2,518,240	\$1,770,451	0	\$1,770,451		4.53%	9.000%	\$47,652,12	1 \$2,380,079	\$45,272,042					
25	\$43,729,602.00	\$4,374,465	\$2,518,240	\$1,856,225	0	\$1,856,225		4.49%	9.000%	\$48,605,16	3 \$0	\$48,605,163					
26	\$45,585,827.16	\$4,461,954	0	\$4,461,954	0	\$4,461,954		10.20%	9.000%			\$49,577,267					
27	\$45,585,827.16	\$4,551,193	\$0	\$4,551,193	0	\$4,551,193		9.98%	9.000%	\$50,568,81	2	\$50,568,812					
28	\$45,585,827.16	\$4,642,217	\$0	\$4,642,217	0	\$4,642,217		10.18%	9.000%	\$51,580,18	8	\$51,580,188					
29	\$45,585,827.16	\$4,735,061	\$0	\$4,735,061	0	\$4,735,061		10.39%	9.000%	\$52,611,79	2	\$52,611,792					
30	\$45,585,827.16	\$4,829,763	\$0	\$4,829,763	0	\$4,829,763		10.59%	9.000%			\$53,664,028					
31	\$45,585,827.16	\$4,433,722	\$0	\$4,433,722	0	\$4,433,722		9.73%	10.000%			\$44,337,220					
32	\$45,585,827.16	\$4,522,396	\$0	\$4,522,396	0	\$4,522,396		9.92%	11.035%	\$40,982,20	1	\$40,982,201					
33	\$45,585,827.16	\$4,612,844	\$0	\$4,612,844	0	\$4,612,844		10.12%	12.259%	\$37,627,18		\$37,627,183					
34	\$45,585,827.16	\$4,705,101	\$0	\$4,705,101	0	\$4,705,101		10.32%	13.729%	\$34,272,16		\$34,272,164					
35	\$45,585,827.16	\$4,799,203	\$0	\$4,799,203	0	\$4,799,203		10.53%	15.523%	\$30,917,14		\$30,917,145					
36	\$45,585,827.16	\$4,895,187	\$0	\$4,895,187	0	\$4,895,187		10.74%	17.761%	\$27,562,12		\$27,562,127					
37	\$45,585,827.16	\$4,993,091	\$0	\$4,993,091	0	\$4,993,091		10.95%	20.627%	\$24,207,10		\$24,207,108					
38	\$45,585,827.16	\$5,092,953	\$0	\$5,092,953	0	\$5,092,953		11.17%	24.424%	\$20,852,09		\$20,852,090					
39	\$45,585,827.16	\$5,194,812	\$0	\$5,194,812	0	\$5,194,812		11.40%	29.690%	\$17,497,07	1	\$17,497,071					
40	\$45,585,827.16	\$5,298,708	\$0	\$5,298,708	\$14,142,052	\$19,440,761		11.62%	37.468%	\$14,142,05	2	\$14,142,052					

Reversion Calc	
Land	31129
Value Base	175
Value	\$ 5,447,575
FV at 2%	\$ 12,028,462
Alt Calc	
Building	64048
Value Base	\$100
Value	\$ 6,404,800
FV at 2%	\$ 14,142,052

rns	Lif	e of the Buildi	ng
CTO &			сто &
Reversion	Cash Flows		Reversion
-\$43,169,821	-\$43,169,821		-\$43,169,821
\$3,021,887	\$3,021,887		\$3,021,887
\$3,082,325	\$3,082,325		\$3,082,325
\$3,143,972	\$3,143,972		\$3,143,972
\$3,206,851	\$3,206,851		\$3,206,851
\$3,270,988	\$3,270,988		\$3,270,988
\$3,336,408	\$3,336,408		\$3,336,408
\$3,403,136	\$3,403,136		\$3,403,136
\$3,471,199	\$3,471,199		\$3,471,199
\$3,540,623	\$3,540,623		\$3,540,623
\$3,611,435	\$3,611,435		\$3,611,435
\$3,683,664	\$3,683,664		\$3,683,664
\$3,757,337 \$3,832,484	\$3,757,337 \$3,832,484		\$3,757,337 \$3,832,484
\$3,909,134	\$3,909,134		\$3,909,134
\$3,987,316	\$3,987,316		\$3,909,134
\$4,067,063	\$4,067,063		\$4,067,063
\$4,148,404	\$4,148,404		\$4,148,404
\$4,231,372	\$4,231,372		\$4,231,372
\$4,315,999	\$4,315,999		\$4,315,999
\$59,431,312	\$4,402,319		\$4,402,319
8.63%	\$4,041,329		\$4,041,329
	\$4,122,156		\$4,122,156
	\$4,204,599		\$4,204,599
	\$4,288,691		\$4,288,691
	\$4,374,465		\$4,374,465
	\$4,461,954		\$4,461,954
	\$4,551,193		\$4,551,193
	\$4,642,217		\$4,642,217
	\$4,735,061		\$4,735,061
	\$4,829,763		\$4,829,763
	\$4,433,722		\$4,433,722
	\$4,522,396		\$4,522,396
	\$4,612,844		\$4,612,844
	\$4,705,101		\$4,705,101
	\$4,799,203		\$4,799,203
	\$4,895,187		\$4,895,187
	\$4,993,091		\$4,993,091
	\$5,092,953		\$5,092,953
	\$5,194,812 \$5,298,708	\$14,142,052	\$5,194,812 \$19,440,761
	33,236,708	\$14,142,052 IRR =	\$19,440,761 <b>8.24</b> %
		TIME -	0.24/0

## PRELIMINARY AND TENTATIVE - FOR DISCL

1	\$ 32,797,201.50
2	\$ 32,182,794.05
3	\$ 31,532,721.10
4	\$ 30,844,912.31
5	\$ 30,117,177.18
6	\$ 29,347,198.03
7	\$ 28,532,522.66
8	\$ 27,670,556.52
9	\$ 26,758,554.43
10	\$ 25,793,611.89
11	\$ 24,772,655.77
12	\$ 23,692,434.56
13	\$ 22,549,508.01
14	\$ 21,340,236.16
15	\$ 20,060,767.75
16	\$ 18,707,027.97
17	\$ 17,274,705.48
18	\$ 15,759,238.65
19	\$ 14,155,801.07
20	\$ 12,459,286.16
21	\$ 10,664,290.91
22	\$ 8,765,098.68
23	\$ 6,755,660.97
24	\$ 4,629,578.18
25	\$ 2,380,079.24

## **USSION PURPOSES ONLY - 9-9-13**

Interest	Int Exp	DS Constant Ann D/S	Pr	in Red	End Balance
0.05804861	\$ 1,903,832.09	0.0758952 \$2,518,239.54	\$	614,407.45	\$ 32,182,794.05
0.05804861	\$ 1,868,166.59	\$ 2,518,239.54	\$	650,072.95	\$ 31,532,721.10
0.05804861	\$ 1,830,430.76	\$ 2,518,239.54	\$	687,808.78	\$ 30,844,912.31
0.05804861	\$ 1,790,504.41	\$ 2,518,239.54	\$	727,735.13	\$ 30,117,177.18
0.05804861	\$ 1,748,260.39	\$ 2,518,239.54	\$	769,979.15	\$ 29,347,198.03
0.05804861	\$ 1,703,564.17	\$ 2,518,239.54	\$	814,675.37	\$ 28,532,522.66
0.05804861	\$ 1,656,273.39	\$ 2,518,239.54	\$	861,966.15	\$ 27,670,556.52
0.05804861	\$ 1,606,237.45	\$ 2,518,239.54	\$	912,002.09	\$ 26,758,554.43
0.05804861	\$ 1,553,297.00	\$ 2,518,239.54	\$	964,942.54	\$ 25,793,611.89
0.05804861	\$ 1,497,283.42	\$ 2,518,239.54	\$	1,020,956.12	\$ 24,772,655.77
0.05804861	\$ 1,438,018.33	\$ 2,518,239.54	\$	1,080,221.21	\$ 23,692,434.56
0.05804861	\$ 1,375,312.99	\$ 2,518,239.54	\$	1,142,926.55	\$ 22,549,508.01
0.05804861	\$ 1,308,967.69	\$ 2,518,239.54	\$	1,209,271.85	\$ 21,340,236.16
0.05804861	\$ 1,238,771.13	\$ 2,518,239.54	\$	1,279,468.41	\$ 20,060,767.75
0.05804861	\$ 1,164,499.76	\$ 2,518,239.54	\$	1,353,739.78	\$ 18,707,027.97
0.05804861	\$ 1,085,917.05	\$ 2,518,239.54	\$	1,432,322.49	\$ 17,274,705.48
0.05804861	\$ 1,002,772.71	\$ 2,518,239.54	\$	1,515,466.83	\$ 15,759,238.65
0.05804861	\$ 914,801.96	\$ 2,518,239.54	\$	1,603,437.58	\$ 14,155,801.07
0.05804861	\$ 821,724.63	\$ 2,518,239.54	\$	1,696,514.91	\$ 12,459,286.16
0.05804861	\$ 723,244.29	\$ 2,518,239.54	\$	1,794,995.25	\$ 10,664,290.91
0.05804861	\$ 619,047.31	\$ 2,518,239.54	\$	1,899,192.23	\$ 8,765,098.68
0.05804861	\$ 508,801.83	\$ 2,518,239.54	\$	2,009,437.71	\$ 6,755,660.97
0.05804861	\$ 392,156.76	\$ 2,518,239.54	\$	2,126,082.78	\$ 4,629,578.18
0.05804861	\$ 268,740.60	\$ 2,518,239.54	\$	2,249,498.94	\$ 2,380,079.24
0.05804861	\$ 138,160.30	\$ 2,518,239.54	\$	2,380,079.24	\$ 0.00